What's Fair: Ethics For Negotiators

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Contents of What's fair: ethics for negotiators: Preface. Acknowledgments. Introduction: Whats Fair in Negotiation? What Is Ethics in Negotiation?

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INTRODUCTION Of the many memories I have taken away from the summer of 2004, among the strongest is the opportunity to review the fascinating collection of writings

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* Professors Menkel-Meadow and Wheelers are co-editors of What's Fair: Ethics for Negotiators, published by Wiley-VCH. ** From Negotiation Genius:

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