

# What's Fair: Ethics For Negotiators

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What's Fair is a landmark collection that focuses exclusively on the crucial topic of ethics in negotiation. Edited by Carrie J. Menkel-Meadow and Michael Wheeler

\* Professors Menkel-Meadow and Wheelers are co-editors of What's Fair: Ethics for Negotiators, published by Wiley-VCH. \*\* From Negotiation Genius:

Photographs, newspaper clippings, maps, postcards, and other ephemera depicting life at Miami and in Oxford during the 1960s. Exhibit on display in King 321.

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Contents of What's fair : ethics for negotiators : Preface. Acknowledgments. Introduction: Whats Fair in Negotiation? What Is Ethics in Negotiation?

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Wheeler s current research focuses on negotiation dynamics, dispute resolution, and ethics. Among his other books are What s Fair? Ethics for Negotiators

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INTRODUCTION Of the many memories I have taken away from the summer of 2004, among the strongest is the opportunity to review the fascinating collection of writings

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