

# Hard Power And Soft Power: The Utility Of Military Force As An Instrument Of Policy In The 21st Century By Colin S. Gray

By Colin S. Gray

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The term hard power Nye and other scholars suggest that a state s success at achieving its goals rests not on the exclusive use of either hard or soft power.

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'Hard' & 'soft' power are competing approaches to power in IR. Soft power is increasingly effective & hard power less so; 'smart power' offers a promising third strategy.

While the term hard power generally refers to diplomacy, Soft; Status: Emerging; Small; Middle; Regional; Great; Super. potential; Hyper; Geopolitics: American

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